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Chaney teaches graduate and undergraduate courses in business communication, executive communication, and international business communication and negotiation. She has teaching experience at a South American university and has conducted training programs on communication, corporate etiquette, and business ethics for international corporations, educational institutions, and government agencies.

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Intercultural Business Communication, Third Edition, offers practical advice for students and businesspeople competing in a global economy. The essentials of international and intercultural communication are supplemented with chapter objectives, key terms, questions and cases for discussion, and activities. Additional information included about ethics, religious influences, the role of women in international business, and information that reflects changes in laws and trade agreements. Expanded country-specific information so that students have a broader knowledge of life in specific cultures. Countries highlighted are those with which the United States does a majority of its international trade.

This is the eBook of the printed book and may not include any media, website access codes, or print supplements that may come packaged with the bound book. Directed primarily toward business majors, this text also provides practical content to current and aspiring industry professionals. With the globalization of the world economy, it is imperative for current and future managers to be sensitive to the differences they will encounter in intercultural communication. To help make readers aware of these differences, Intercultural Business Communication contains practical guidelines and information on how to conduct negotiations across countries, write business letters in different societies, and includes the general "dos" and "don'ts" in international business.

This book provides an introduction to the theory and practice of intercultural business communication. It offers surveys of some key cultural dimensions as well as case studies.

For courses in Intercultural Business Communication. Prepare future managers to face the differences in business communication across cultures. With the globalization of the world economy, it is imperative for current and future managers to be sensitive to the differences they will encounter in intercultural communication. To help make students aware of these differences, Intercultural Business Communication contains practical guidelines and information on how to conduct negotiations across countries, write business letters in different societies, and includes the general dos and don'ts in international business.

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From Toronto to Thailand--a comprehensive guide to mastering the customs and nuances of cross-cultural business communication.

Both highly informative and entertaining, Multicultural Manners gives readers the understanding they need, the perfect words to say, and the correct behavior to use in a wide range of cross-cultural situations. This incisive and award-winning guide to etiquette features completely updated etiquette guidelines with special emphasis on post — September 11 culture clashes as well as a brand-new section that demystifies unfamiliar cultures in the news. Norine Dresser identifies key cross-cultural hot spots and suggests methods that foster respect for diversity. Readers will discover the dos and don 'ts of successful business and social interaction, detailed tips on avoiding embarrassment in a variety of social settings, amusing firsthand accounts of cultural gaffes, a breakdown of customs, religions, languages, and ethnicities for seventy different countries, and appropriate etiquette for innumerable settings.

Two best-selling authors and etiquette experts show why manners count in the business world and how to use social skills to get ahead.

This book provides the invaluable intercultural knowledge to help you make a deal, sell your product, or find a joint venture, no matter where your business takes you.

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