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John Olsen's Guide to Annuities for Consumers provides a very comprehensive discussion of annuities, but presents the information so that consumers will be able to better understand the pros and cons of annuities. He also addresses common criticisms of annuities.

Olsen's Guide to Annuities for the Consumer

John Olsen is on that list. John's new book "John Olsen's Guide to Annuities for the Consumer" is a breath of fresh air in the unregulated sales environment that continues to cloud the annuity industry. Not only is this a must read for anyone considering the purchase of an annuity, but should also be read by everyone who already owns a policy.

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A plain-English, no-bull guide to annuities - how they work, when they make sense, when they don't - from a nationally-recognized annuity expert.

A no-nonsense, objective guide to how and when annuities work or don't work.

A newly-revised and expanded edition of Olsen's highly-respected guide to these often confusing products. It is neither "for" nor "against" annuities, but is an objective and balanced explanation of how they work and when they may - or may not be - suitable.

4th Edition (2020) A fully revised and expanded edition of Olsen's popular guide to annuities. This version includes a new section on the impact of the new SECURE Act on existing and new qualified annuities.

Written in plain English, the latest updated, revised, and expanded edition of The Advisor's Guide to Annuities covers both the technical details of how various types of annuities operate, as well as the broader questions about how and when they should be used in clients' financial plans. No other resource provides such a deep and independent-minded look at the structure, costs, benefits, and risks that come with all types of annuities. This comprehensive, single-volume guide supplies: - Clear and concise descriptions of every type of annuity - In-depth discussions of the direct and secondary issues surrounding the use of annuities, including income and estate tax consequences as well as concerns for annuity owners and beneficiaries - Detailed explanations of annuity-specific terminology, which empowers advisors and clients to understand exactly how an annuity will function and enables comparison of similar products from different companies - Sound advice from industry-leading authors which helps advisors avoid common mistakes and ensures that the choices offered are truly in the best interests of clients Highlights of the 5th Edition: - Detailed discussion of qualified vs. nonqualified annuities - Exploration of planning opportunities presented by Deferred Income Annuities (DIAs) or "longevity annuities" and QLACs - In-

depth discussion about the impact of the DOL Fiduciary Rule on advisors and consumers - Advice and analysis of the impact of partial withdrawals - Updated tax info, including info on QLACs - New material on "managed volatility" indices used in indexed annuities - New ways to use variable annuities as an investment vehicle, including new "fee only" variable annuities that can be sold under the Fiduciary Rule. Written by two of the foremost experts in this field, The Advisor's Guide to Annuities, 5th Edition, is designed specifically to help you make the most of all the opportunities--and avoid complications--in this active and ever-changing area.

The Advisor's Guide to Annuities provides objective, impartial guidance on what annuities can and cannot do, their costs, and what risk-management features annuities offer. All delivered in easy-to-read language.

Provides an objective and impartial view of annuities as a tool for implementation. This book is a balanced, thoughtful, well organized discussion of what annuities can and cannot do, what they cost and what risk management features they offer.

Newly revised and expanded version, covering the SECURE Act, SEC's "Best Interest" Regulation, and the NAIC's new "Suitability in Annuity Transactions" Model Regulation #275 of 2020

When you hear the word retirement, you probably don't imagine yourself scrambling to pay your bills in your golden years. But for too many Americans, that's the fate that awaits unless they take steps now to plan for the future. Whether you're twenty five and starting your first job or fifty five and watching the career clock start to wind down, today is the day to get serious about your retirement. In Retire Inspired, Chris Hogan teaches that retirement isn't an age; it's a financial number an amount you need to live the life in retirement that you've always dreamed of. With clear investing concepts and strategies, Chris will educate and empower you to make your own investing decisions, set reasonable expectations for your spouse and family, and build a dream team of experts to get you there. You don't have to retire broke, stressed, and working long after you want to. You can retire inspired!

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