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Show your students how to apply today's most effective corporate finance tools and techniques to their own entrepreneurial ventures with Leach/Melicher's ENTREPRENEURIAL FINANCE, 4E. This accessible, reader-friendly edition closely follows a life cycle of the firm approach as it introduces the theories, knowledge, and financial tools an entrepreneur needs to start, build, and eventually harvest a successful venture. This edition clearly focuses on sound financial management practices, showing students how and where to obtain the financial capital necessary to run and grow a venture. This edition explores the most important financial issues that entrepreneurs face, particularly the stages of financing, business cash flow models, and strategic positioning of the early-stage company. Students gain the knowledge to interact successfully with financial institutions and the regulatory agencies that are central to financing ventures as they grow and, ultimately, look for liquidity for their investors. A new capstone case and updated mini-cases, as well as engaging entrepreneurial ventures lifted from the latest headlines keep students involved and learning as they examine concepts such as venture capital funds, institutional investors, and strategic alliances. This edition also provides your student with a thorough understanding of the role of business angels, licensing agreements, and exit strategies. Trust ENTREPRENEURIAL FINANCE, 4E to provide the knowledge and skills today's students need for entrepreneurial success. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Introduction to Finance, 17th Edition offers students a balanced introduction to the three major areas of finance: institutions and markets, investments, and financial management. Updated to incorporate recent economic and financial events, this new edition is an ideal textbook for first courses in finance—reviewing the discipline 's essential concepts, principles, and practices in a clear, reader-friendly manner. Students gain an integrated perspective of finance by learning how markets and institutions influence, and are influenced by, individuals, businesses, and governments. Designed to impart financial literacy to readers with no previous background in the subject, the text provides a solid foundation for students to build upon in later courses in financial management, investments, or financial markets. Equations and mathematical concepts are kept to a minimum, and include understandable, step-by-step solutions. Divided into three parts, the book explains financial markets, discusses the functions of financial systems, reviews savings and investments in different sectors, describes accounting concepts and organizational structures, and more. Real-world examples featured throughout the text help students understand important concepts and appreciate the role of finance in various local, national, and global settings.

This accessible, reader-friendly text guides you through a complete life cycle of the firm as it introduces the theories, knowledge, and corporate finance tools and techniques an entrepreneur needs to start, build, and eventually harvest a successful venture. With a strong emphasis on sound financial management practices, the text explores important issues entrepreneurs face, including how and where to obtain financing, using business cash flow models, and positioning the early-stage company strategically. You will also gain an understanding of how to interact effectively with financial institutions and regulatory agencies that can affect venture growth and enable liquidity for investors. Drawing on real-life entrepreneurial ventures and common financial scenarios, the authors include an in-depth capstone case, numerous mini-cases, and abundant examples to engage your interest and vividly illustrate key concepts such as venture capital funds, institutional investors, strategic alliances, the role of business angels, licensing agreements, and exit strategies. Trust ENTREPRENEURIAL FINANCE, Fifth Edition, to provide the skills and confidence you need for entrepreneurial success in today's markets. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Featuring key topics within finance, small businessmanagement, and entrepreneurship to develop and maintain prosperousbusiness ventures With a comprehensive and organized approach to fundamentalfinancial theories, tools, and management techniques,Entrepreneurial Finance: Fundamentals of Financial Planning andManagement for Small Business equips readers with the necessaryfundamental knowledge and advanced skills to succeed in small firmand business settings. With a unique combination of topics fromfinance, small business management, and entrepreneurship, the bookprepares readers for the challenges of today 's economy. Entrepreneurial Finance: Fundamentals of Financial Planning andManagement for Small Business begins with key concepts of smallbusiness management and entrepreneurship, including managementtools and techniques needed to establish, run, and lead businessventures. The book then delves into how small businesses areoperated, managed, and controlled. General finance skills andmethods are integrated throughout, and the book alsofeatures: Numerous practical examples and scenarios that provide areal-world perspective on entrepreneurship and small businessmanagement A brief summary, list of key concepts, and ten discussionquestions at the end of each chapter to prepare readers for thechallenges of today's economy A practical guide to the complete life of a small business,from establishing a new venture to training and developing youngentrepreneurs tasked with maintaining and developing a prosperouseconomy An in-depth discussion of the entire process of writing successful business plan, including the rationale, significance, and requirements Techniques needed to solidify the free enterprise tradition,develop entrepreneurial strategies, and grow small businesses Entrepreneurial Finance: Fundamentals of Financial Planning andManagement for Small Business is an ideal textbook forupper-undergraduate and first-year graduate courses inentrepreneurial finance within business, economics, managementscience, and public administration departments. The book isalso useful for MBA-level courses as well as for business andmanagement PhD majors as a resource in methodology. The book isalso an idea reference for entrepreneurs, business managers, marketanalysts, and decision makers who require information about thetheoretical and quantitative aspects of entrepreneurial finance.

More extensive regulations, new technologies, and new means of communication have significantly changed the financing landscape for startups and small to medium-sized companies (SMEs). This volume provides a contemporary research-based overview of the latest trends in entrepreneurial finance and outlines expected future developments. Starting with the status quo in market regulations and the financing structure of SMEs, it addresses a broad range of new financing alternatives for innovative startups (e.g. business angel financing, venture capital and corporate venture capital), as well as recent social phenomena (e.g. crowdfunding and initial coin offerings (ICOs)). Incorporating qualitative, quantitative and mixed analytical methods, the book contributes to a better understanding of the financing world by reflecting both the researcher 's and the practitioner 's perspective.

Practical and applications (rather than theory) based, this book focuses on the needs of individuals interested in starting a small business -- primarily those organized as sole proprietorships, partnerships, or small Subchapter S corporations. It emphasizes small businesses exclusively -- with specific examples of the non-corporate market. The book is mathematically accessible to those with limited mathematical background (formulas are explained rather than derived, and only basic math is used in illustrations and solutions). A full case study is referred to throughout narrative and an accompanying CD-ROM includes all tables in Excel format.

In Venture Capital and the Finance of Innovation, future and current venture capitalists will find a useful guide to the principles of finance and the financial models that underlie venture capital decisions. Assuming no knowledge beyond concepts covered in first-year MBA course, the text serves as an innovative model for the valuation of start ups, and will familiarise you with the relationship between risk and return in venture capital, historical statistics on the performance of venture capital investments, total and partial valuation--and more.

One of the main reasons to name this book as Financial Management from an Emerging Market Perspective is to show the main differences of financial theory and practice in emerging markets other than the developed ones. Our many years of learning, teaching, and consulting experience have taught us that the theory of finance differs in developed and emerging markets. It is a well-known fact that emerging markets do not always share the same financial management problems with the developed ones. This book intends to show these differences, which could be traced to several characteristics unique to emerging markets, and these unique characteristics could generate a different view of finance theory in a different manner. As a consequence, different financial decisions, arrangements, institutions, and practices may evolve in emerging markets over time. The purpose of this book is to provide practitioners and academicians with a working knowledge of the different financial management applications and their use in an emerging market setting. Six main topics regarding the financial management applications in emerging markets are covered, and the context of these topics are "Capital Structure," "Market Efficiency and Market Models," "Merger and Acquisitions and Corporate Governance," "Working Capital Management," "Financial Economics and Digital Currency," and "Real Estate and Health Finance."

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